THE 11TH NIGERIAN DREDGING SUMMIT & EXHIBITION, CALABAR/OBUDU MOUNTAIN RESORT 2017. NOMINATION OF DELEGATES



THEME: DREDGING AND SAND MINING DURING RECESSION – THE ECONOMIC AND ENVIRONMENTAL IMPLICATIONS.

You are hereby invited to nominate delegates from your organization to attend the 11th Nigerian Dredging Summit and Exhibition slated to hold as follows:

Date: Monday to Friday, October 23-27, 2017

Venue: Axari Hotel Calabar / Obudu Mountain Resort

Time: 9:00am - 3:00pm daily

INTRODUCTION

The Federal Government has announced a dredging schedule for the River Benue, following the 2009 dredging campaigns on the Lower River Niger. Many have spoken in discordant tones about the financial and operational wisdom of the Benue campaign. In this year's edition of the annual programme, we shall take the matter further by bringing experts to dwell on this very important subject.

To date, the Federal Government has spent huge sums of money to dredge both the inland waterways and the river ports of the nation, year-on-year. As part of the objectives of the forum, the summit routinely takes aim at enhanced inland water transportation, especially in view of the potential benefits of the Lower River Niger dredging project. The dredging summit has, for over ten years, provided a robust forum where dredging and maritime sector stakeholders gathered for variety of benefits including in-depth understanding of the burning issues in the industry, networking opportunities for their organizations and personal education about the industry and the country. This enlightenment is articulated in the tours and excursions arranged for the delegates as part of the programme. This year's tour will take us to the famous Obudu Cattle Ranch for two days of the events.

The mechanized dredging industry is new to Nigerians as an occupation and the organization of the annual events has created awareness amongst the citizenry which enlarged indigenous participation of local firms in the sector. In fact, the publication and launch of the first book in Nigeria's dredging industry, *Dredging and Sand Mining Activities in Nigeria...*, was facilitated by gleaning the papers and presentations made at the annual event for seven years. This has opened the vaults of knowledge for all interested persons unlike before when the industry was a closed organization. Thus, it also furnishes a forum for the articulation of many aims and objectives of the dredging industry for the best interests of industry operators as well as that of the federal, state and local governments which commission dredging projects.

Obudu Mountain Resort Tour

The Obudu Mountain Resort excursion is a special package for the benefit of all interested persons who love travelling, tourist adventurists and those who had always heard about Obudu but had never got an opportunity to go there in an organized event. We have secured an air-

conditioned bus from a tourist organization which has experience of conveying tourists to the Mountain Resort and we shall be devoting three days to the trip: to go, tour the grounds and return to Calabar. Because of the extra value of this trip for interested delegates and the expenses involved in putting it on, it attracts its own special cost. For example, the organizers shall undertake the cost of the bus trip and two night's accommodation at top of the Ranch. Thus, it's like a holiday and a rare experience. We propose for organizations sponsoring delegates to factor in the incentives this excursion would have on their staff in making the decision because for many this would be a rare opportunity to take part in a unique experience.

BRIEF PROFILE OF THE INDUSTRY AND PARTICIPATION DETAILS.

Coupled with the annual dredging campaigns to keep our river ports navigable to ocean-going ships year-round and the search for river sharp sand, Nigeria is probably one of the busiest centres of activity in the international dredging industry. Participants at this Summit will deliberate on how to manage the economies of dredging and sand mining with the precautions for environmental best practices during these times of recession.

Moreover, the current administration which came to power with a transparency manifesto has set about to investigate the dredging regime being used since the past few years when the PDP was in power. How will such policies impact the quality and delivery of the dredging solutions which have worked to keep our harbours safe, navigable and trusted by the global maritime community since the new millennium? Similarly, work on the deepwater and deep-sea port projects around the country are in progress and promises to take the profile of the port industry in Nigeria to the next level. How will these signature projects affect the harbor dredging industry, going forward?

On the other hand, the supply and demand for river sharp sand and red earth account for the next most important reason for dredging activities around the country, with Lagos accounting for the single largest user of dredged sand for development projects in the country. So far, over 5m cubic metres of sand is believed to have been used at the Lagos-Badagry 10-lane expressway and rail track redevelopment. The project has just reached Alaba International Market Junction on its way to Badagry and will soon reach the completion stage of Lot 1 at Okokomaiko, all achieved by CCECC. Possibly, another 5m cubic metres or more will be needed to take the project to the Badagry milestone. Dredging companies are, expectedly, massing in the sector in anticipation to supply that market.

With crude oil production in low profile at the Niger Delta, however, dredging activities there are on the downward kilter. One of the biggest projects in the region currently, the River State reclamation works at Ogbunabali/Nkpogu is dumping 700,000 cubic metres of sharp sand from a nearby river by Pelfaco Ltd. At the Lekki Free Trade Zone in Lagos, location of the Dangote Refinery and petrochemical works by other investors, sand running into millions of cubic metres is also being pumped 24/7 to meet various deadlines in 2018. Of late, it has also come to the fore that dams in many parts of the country are in dire need of de-silting – a prospect whose business fortunes depend on the politics of state governments and the role of the national regulatory agencies such as Ministry of Mines and Steel Development which issues cadastral licenses. These are part of the updated reviews that are usually presented to delegates during the annual dredging summits and exhibitions.

In all, dredging the river ports and inland waterways of Nigeria remain the key procedures for tapping their economic advantages to the fullest. In the same vein, sand mining from rivers, streams, natural and man-made lakes continue to supply the nation millions of cubic metres of sharp sand annually for road construction, real estate development, beach replenishment and even remediation of oil spills, etc. What are the aggregate business opportunities in the sector and in what direction of growth is the industry going?

On the other hand, the environmental precautions for these beneficial activities must be keenly observed if maximal potentials would be reaped in the sector. In view of the challenges of Nigeria's emerging economy, how do dredging operators observe environmentally sound

methods of operations or how do they comply with extant environmental laws? These are some of the questions the 11th Nigerian Dredging Summit will tackle.

Exhibition Gallery

As usual, there will be opportunities for equipment vendors and service providers to show off their wares via an Exhibition gallery. Another marketing avenue during the occasion is the Summit colour Brochure where adverts can be placed. This Brochure which is distributed free of charge to all participants holds useful information and contact details of companies, regulatory agencies and other service providers which could come in handy when they go back to their stations.

Excursions / Tour

The Obudu Mountain Resort is a premier tourist resort in Nigeria and should normally be coveted by all enthusiasts who love adventure. The trip to the Resort should offer participants a good insight into the natural endowments of the Nigerian countryside. The plan is to devote 3 days of the programme towards the trip to Obudu Mountain Resort. Everything about the annual dredging summit and exhibition is about furtherance of education, at the personal level and the corporate level.

Papers for Presentation

- 1. "The River Benue Dredging and the Connection with the River Niger: What are the Federal Government's Broader Agenda in the Area"?.
- 2. "Optimizing the Management of Economic Channels: (i) Siltation Study of Nigerian Navigation Channels, and (ii) The Need for Dykes to Reduce Siltation Buildup in Main Channels" by CARES (Coastal and Reclamation Engineering Services).
- 3. "Bidding For Dredging Projects: The Variations For IOCs, Government Public Sector Projects And Sand Mining." by an experienced private consultant.

- 4. "The Role Of Federal Ministry Of Environment In Large Capital Dredging Works Involving Wreck Survey And Environmental Impact Assessment (EIA)" by Federal Ministry of Environment.
- 5. "Regulating The Dredging Industry as part of Cabotage Law and other Mandates" by NIMASA.
- 6. "Dredging And Sand-Mining Activities In Delicate Coastal Environments: Challenges and Precautions" by Ministry of Mines and Steel Development.
- 7. "Large-scale Sea Reclamations: The Making of Eko Atlantic City" (yet to be allotted).
- 8. "Managing a Viable Dredging Company" by Tony Enebeli, CBS Marine.

Reasons for Attending the Nigerian Dredging Summit.

- Dredging for sand is one of the emergent industries in Nigeria for accomplishing projects belonging to federal, state and local governments, as well as serving the various needs of oil field operating companies. Its products are useful for real estate development and many startup Nigerian firms have joined the ranks of foreign dredging contractors, so that dredging in Nigeria today has come to stay and is now widening in scope.
- 2. In view of foregoing, there is an increasing need for best practices to be instituted for the guidance of all: the users of dredging services, dredging contractors and operators, consultants and various service providers and client. Especially for new entrants into the sector there is the need for circulation of adequate knowledge and information about rules and regulations and technical know-how to improve the industry from time to time.
- 3. Also, the Nigerian Dredging Summit is a marketing arena for dredging and dredge equipment makers and vendors and a place for interaction between environmental

engineers, consultants, academics and governmental regulatory agencies for the

exchange of ideas and meaningful debates of existing policies.

4. Communiqués of the summits and exhibitions furnish governments at various levels

proactive measures for enhanced usage of marine transportation to solve urban transport

problems.

Benefits of Attendance

1. Local and international exposure for all participants.

2. Up to 10 or more staff of each participating organization, including board members, can

be accommodated to experience the interaction, exposure and training that comes with

the event.

3. Staff morale is usually boosted by involving them in this event and they return to their

desks more motivated and enlightened to deliver quality service and performance at

their jobs.

4. Participating organizations can address the delegates on their statutory mandates or to

market their products and services.

5. Attendance certificates will be issued to participants.

6. The excursions and tours provide participants with new experiences.

Participation Options at the 11th Nigerian Dredging Summit, Exhibition

Individual Attendance fee:

N100,000.00 per delegate

Individual Attendance fee plus Excursion to Obudu N250,000.00 per delegate

Cost of Booth (measuring 3m x 3m, 9sq m.):

N350,000.00 per booth

Cost of Table:

N250,000.00 (A 2-seat Table).

For Corporate Sponsorship rates please contact us.

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Advertisement rates for the Colour Brochure:

Outside Back Cover: N350,000.00

Inside Front Page: N300,000.00

Inside Back Cover: N280,000.00

Full page: N250,000.00

Half Page: N180,000.00

MODE OF PAYMENT

Two mode of payment are acceptable.

1. By cheque, made payable to: **DREDGE SKILLS AND MARINE TRAINING CENTRE LTD.**

2. Or by bank transfer / E-Payment to our bank accounts as follows:

Name of Bank: GT Bank Plc, Ajah Branch.

Name of Account: Dredge Skills and Marine Training Centre Ltd.

Account Number: 0013355857. Sort Code: 058152272.

Email Address: dredgeskills@gmail.com

Telephone: 08033378735.

To request payment invoices, please contact the secretariat by email or phone.

For all enquiries about this event, please contact:

DREDGE SKILLS AND MARINE TRAINING CENTRE LTD, 30 KING GEORGE V ROAD, ONIKAN, LAGOS.

TELEPHONE: +234 1 7928166 OR 08033378735.

EMAIL: dredgeskills@gmail.com

WEBSITE: www.ddhmag.com