



INVITATION TO NOMINATE DELEGATES TO
THE 10TH NIGERIAN DREDGING SUMMIT, EXHIBITION CALABAR 2016.

THEME: DREDGING INDUSTRY IN A DEPRESSED ECONOMY – THE OPERATIONAL AND ENVIRONMENTAL IMPLICATIONS.

You are hereby invited to nominate delegates to the 10th edition of the Nigerian Dredging Summit and Exhibition which will take place as follows:

Date: **Wednesday - Friday, October 19th - 21st, 2016.**

Venue: **Mirage Hotel Calabar.**

Time: **9:00am – 3pm daily.**

INTRODUCTION

The annual Nigerian Dredging Summit and Exhibition brings together dredge operators, dredging contractors and stakeholders to an interesting forum of lectures, seminar presentations and exhibitions by participants from various sectors of the dredging and marine industries including dredging companies, equipment makers and vendors of dry plants, universities and maritime schools, federal and state regulatory agencies, etc. The theme of this year's event is **"THE DREDGING INDUSTRY IN A DEPRESSED ECONOMY : OPERATIONAL AND ENVIRONMENTAL IMPLICATIONS"**

In view of the depressed economy, the registration fees and other costs for participating in this year's event have been slashed by 25% and you can negotiate even higher cuts if your organisation is bringing 4 participants or more. So, you are specially invited to this year's event to hear from major speakers such as CARES, NIMASA, NPA and its JV Partners, NNPC and Nigerian Westminster Dredging and Marine Services. You can also make your own presentation if you request the slot. All industry stakeholders are being enjoined to aid the proper development of the sector at this year's event by contributing papers that will inform the public and private sector participants about the realities of the industry in a depressed economy.

The trend towards deep-sea ports imposes a statutory burden on all operators and stakeholders to watch the changing realities of the maritime, marine and oil and gas sectors which are very critical to Nigeria's mono-crop economy and the hopes of transiting to multi-crop economy, with the addition of agriculture, agribusiness and solid minerals extraction. How will these changes affect the industry we are all used to? Especially, how will the changes in the economy affect the heavy reliance of Nigeria's port industry on aggressive dredging services. What will be the status of the sand supply and reclamation sub-sectors, etc?

Thus, this year's event is highly significant as it will be a serious forum to ventilate crucial issues in the Nigerian maritime industry and the rest of the economy, going forward. Moreover, many agencies of the Federal Ministry of Transportation and the Federal Ministry of Petroleum Resources are re-structuring their operations in line with various federal government directives. How will these changes affect the tempo of the industry in the near term and in the long run. We have seminar papers devoted to these

issues that will be delivered by MDAs and organisations such as NCDMB, NNPC, NOSDRA, CARES, Nigerian Westminster Dredging and Marine, Nigerian Shippers Council, and quite a few others. There will also be the usual excursions to places of industry interest.

In view of foregoing, participants will avail themselves of important information that is crucial to viability of their ventures in the coming years. We encourage you to book your space to be there.

Participation Options at the 10th Nigerian Dredging Summit, Exhibition and Awards

Individual Attendance fee: N75,000.00 per delegate.

Group Participants: N250,000.00 for 3 delegates.

Exhibition Rates:

Cost of Booth: N250,000.00 per booth (measuring 3m x 3m).

Cost of Table: N120,000.00 (A 2-seat Table).

Advertisement rates for the Colour Brochure:

Outside Back Cover N250,000.00

Inside Front Page N200,000.00

Inside Back Cover N180,000.00

Full page N150,000.00

Half Page N95,000.00

MODE OF PAYMENT

Two modes of payment are acceptable.

1. By cheque, made payable to: **DREDGE SKILLS AND MARINE TRAINING CENTRE LTD.**

2. **Or by bank transfer / E-Payment to our bank accounts as follows:**

Name of Bank: GT Bank Plc, Ajah Branch.

Name of Account: Dredge Skills And Marine Training Centre Ltd.

Account Number: 0013355857.
Sort Code: 058152272.
Email Address: dredgeskills@gmail.com
Telephone: 08033378735.

To request payment invoices, please contact the secretariat by email or phone.

Discounted hotel rates will be available to delegates who choose to stay at any of our partner hotels. Interested delegates should let us know well ahead of time.

BRIEF PROFILE OF THE DREDGING INDUSTRY AND PARTICIPATION DETAILS.

Since the recent dredging campaigns on the Lower River Niger and the rapid increase in the demand for river sharp sand for civil construction projects, dredging issues have assumed an important position. Other recent projects where dredging services will be needed include the launch last week of the UNEP programme to remediate Ogoni lands that were affected by oil spills. Thus environmental issues and harbor dredging make up the rest of the dredging industry in Nigeria.

But for the paucity of funds, the capital and maintenance dredging of the Benue River was projected for 2016, as a follow up to the River Niger project. The essence includes the all-year round navigability of the major inland waterways in the country in the hope to improve inland waterways transportation. Some of the defects in harnessing the marine resources of the country include the existence of sand shoals, groynes, outcrops and rapid siltation in our rivers. These require expensive capital and maintenance dredging treatments almost on a continual basis, a situation that is not feasible in view of government's dwindling income. How can this be addressed on a long-term basis?



Participants in this year's summit will be treated to a well-researched Powerpoint presentation by Coastal and Reclamation Engineering Services (CARES), whose long association as auditing engineers of the Nigerian Ports Authority's (NPA) harbor dredging programmes across the country places them in a vantage position to develop informed opinions and models for futuristic concepts. They will be presenting a paper titled **"Optimizing the Management of Economic Channels: (i) Siltation Study of Nigerian Navigation Channels, and (ii) The Need for Dykes to Reduce Siltation Buildup in Main Channels"**. Undoubtedly, efficient management of the dredging regimen of Nigeria's river ports and inland waterways remain the key procedures for keeping her maritime industry flowing at optimal levels. Thus, this paper is very timely and should not be missed by serious industry operators.



The imperatives for sound environmental practices in dredging and the oil and gas industry generally, will be captured from the perspectives of environmental impact assessments (EIA), which, if strictly adhered to, will save the country from the despoliations that gave rise to the Ogoni land spoilages, for example. **The highly experienced EIA expert and staff of the Federal Ministry of Environment, Dr. Timothy Ndoho**, will handle this aspect of the seminars for the 10th Nigerian Dredging Summit and Exhibition.

Moreover, the 10th edition of the Nigerian Dredging Summit and Exhibition offers industry stakeholders an opportunity to consider the ramifications of the current economic depression and how it will affect the industry. Another Powerpoint presentation on this topic will be made by one of the frontline multinational dredging firms with long-term experience in the Nigerian market, such as Nigerian Westminster Dredging and Marine Services Ltd. The topic will be titled, **“Dredging Industry In A Depressed Economy – Operational Limitations And Environmental Implications: The Case of Nigeria”**. Operators and other participants in this summit will be highly enriched by these insights to continue their businesses with a modicum of relevant knowledge about the industry and changes affecting it.

In the areas of maritime trade proper, the NPA, and its joint venture partners such as Lagos Channel Management, the Nigerian Maritime Administration and Safety Agency and other MDAs, such as the Nigerian Shippers Council, will be given a chance to lecture the audience on the concomitant changes of an import-substitution economy to Nigeria’s maritime trade. Since the oil boom days of the early 1970s to date, the nation had never taken the challenge of economic re-structuring so seriously like today. Crude oil earnings which have come to dominate the GDP are so low that state government which hitherto relied on budgetary allocations from the federal coffers are not able to pay staff salaries from month to month.

As at this writing, over thirty states of the federation are in this quandary! Africa’s largest economy depends on maritime trade to the tune of over 92% for the affreightment of its international trade, with the seaports at the coast being the major gateways. How will the transition from heavy importation to import-substitution and aggressive export drive affect the trade? What needs to change in the modus operandi of

maritime traders? Will the Cabotage trade fare better or worse in the new dispensation? How will the National Content Law aid the struggle of the average Nigerian operator to measure up against the competition from foreign operators who have more advantages? Etc. Etc. The answers will be provided by the MDAs in their presentations at this year's event in Calabar.

EXHIBITION GALLERY /MARKETING



As usual, there will be opportunities for equipment makers and vendors, and other service providers to show off their wares via an Exhibition gallery. Organizations that are interested in taking up Exhibition spaces should contact the organizers as soon as possible via email or telephone. Another marketing avenue during the occasion is the Summit's Colour Brochure where adverts can be placed. This Brochure, which is distributed free of charge to all participants, holds useful information and contact details of participating companies, regulatory agencies and other service providers which could come in handy later on.

SOME OF THE PAPERS FOR PRESENTATION AT THE 10TH NIGERIAN DREDGING SUMMIT.

1. "Optimizing the Management of Economic Channels: (i) Siltation Study of Nigerian Navigation Channels, and (ii) The Need for Dykes to Reduce Siltation Buildup in Main Channels" by CARES (Coastal and Reclamation Engineering Services).
2. "The Role of Federal Ministry Of Environment In Large Capital Dredging Works Involving Wreck Survey And Environmental Impact Assessment (EIA)" by Dr. Tim Ndoho (Federal Ministry of Environment).

3. "The Effects of Economic Changes on Maritime Trade and Dredging Activities: A Case Study of Nigeria's Import-Substitution Drive" by Nigerian Ports Authority.
4. "Regulating The Dredging Industry Via Cabotage Law: How NIMASA's Restructuring will Uplift the Maritime Sector".
5. "How The National Content Law Empowers Local Operators in a Depressed Economy" by the NCDMB.
6. "Updated Guidelines in Community Relations Efforts for Peaceful Field Operations" by NCDMB.
7. "The Enlarged Statutory Mandates of the Nigerian Shippers Council vis-à-vis the Nigeria's Import-Substitution Drive: Implications for the Maritime and Dredging Industry"
8. "Enhanced Mineral investigation Techniques and the National Quest to Turn the Solid Mineral Sector in a Gold Mine" by Federal Ministry of Mines and Steel Development.
9. "Maritime Training Profiles in an Import-Substitution Era: The Imperatives to Turn Seafaring to a Forex-Earner Industry in Nigeria" by Maritime Academy of Nigeria, Oron.
10. "The Lower River Niger Dredging Project and Other Statutory Activities of NIWA to Enhance Inland Water Transportation" by NIWA.
11. "The Prospects of the East-West Road and Other Projects of the NDDC to Address Niger Delta Community Development Issues" by NDDC.
12. "Dredging and Sand-Mining Activities In Delicate Coastal Environments: Challenges and Precautions" by Lagos State Ministry of Energy and Mineral Resources.
13. "Pre-dredge and post-dredge surveys and resolution of disputes about quantity" by Surveyor Felix Osanebi.

14. "The Essential Rubrics for Managing Viable Dredging Ventures: Precautions for Bidding, Submitting Variations, Public Sector Projects and Sand Mining" by Tony Enebeli, CBS Marine.
15. "Remediation techniques in the Niger Delta areas" by NODSRA.
16. A paper from your Organization. Please inform us early.

REASONS FOR THE ANNUAL NIGERIAN DREDGING SUMMIT SERIES.

1. Dredging is fast becoming one of the emergent industries in Nigeria for accomplishing projects belonging to federal, state and local governments, as well as serving the various needs of oil field operating companies. It is also now becoming useful for private sector real estate development through the demand for sand. Since the 1960s and even before then, the need for capital and maintenance dredging for harbors have kept many dredging firms constantly busy. In recent times, many startup Nigerian firms have joined the ranks of foreign dredging contractors, so that dredging in Nigeria today has come to stay and is now widening in scope.
2. In view of foregoing, there is an increasing need for best practices to be instituted for the guidance of stakeholders: the users of dredging services, dredging contractors and operators, consultants and various service providers and clients. Especially for new entrants into the sector, there is the need for dissemination of adequate knowledge and information about rules and regulations and technical know-how to improve the industry from time to time.
3. In addition to addressing foregoing issues, the Nigerian Dredging Summit has also been effective as a marketing arena and a meeting place for dredging and dredge equipment makers and vendors as well as a place for interaction between environmental engineers, consultants, academics and governmental regulatory agencies for the exchange of ideas and meaningful debates of existing policies.
4. A longer list of invitees, including many of the riverine states have been invited to the 6th Nigerian Dredging Summit for the purposes of fast-tracking the adoption of

proactive measures for enhanced usage of marine transportation to solve urban transport problems.

BENEFITS OF ATTENDING THE SUMMIT AND EXHIBITION

1. Local and international exposure for participants.
2. Up to 10 or more staff of each participating organization can be accommodated to experience the interaction, exposure and training that comes with the event.
3. Staff morale is usually boosted by involving them in this event and they return to their desks more motivated and enlightened to deliver quality service and performance at their jobs.
4. Each participating organization will have the option of addressing the delegates on the various statutory mandates of their establishments and new developments and thus promote the implementation of government or company policies needed to achieve governmental budgetary or corporate aspirations. Companies get an opportunity for sales talk via Powerpoint presentations.
5. Board members of the participating agencies or organizations can attend if they want.
6. Interaction with professionals in the dredging sector will yield future collaboration between the public and the private sectors of the economy.

For Further Enquiries, please contact:

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—————*End of Proposal*—————